

LET'S PUT "SCHOOL NIGHT TO JOIN SCOUTING" ON TARGET FOR 2006!!!

Here are a few friendly suggestions...

- If you have not already done so, reserve a meeting room at your church or school for either the night of September 7 or September 21.
- If possible, obtain a display case or bulletin board at your school for the week of "School Night." This is your chance to show off your unit. Great things to include in a display are photos of recent events, Pinewood Derby cars, and brag vests or patch blankets.
- Please plan to set up early so that when 7:00p.m. arrives, you are set. As the saying goes, you never get a second chance to make a first impression.
- It may be helpful to create a parent's handout that includes a contact person's telephone number and a calendar of your unit's events.
- Develop a small activity to keep the boys occupied while the parents are busy asking questions.
- Have every boy fill out a membership application, even if the boy or parent is unsure about joining. You can use their information for follow-up later.
- Please stay at your school until at least 8:30p.m. When you have finally finished, bring your new applications and fees to the Headquarters location for your community.
- Contact your Unit Commissioner or District Executive Mike Zolezzi if you have any questions. Mike's number is 1-800-392-0895, x3106, or mzolezzi@stlbsa.org.

