

<b>Cherokee</b>								
<i>Unit</i>	<i>#</i>	<i>2010 Gross Sales</i>	<i>20% Increase OR \$4,000 Minimum</i>		<i>Unit</i>	<i>#</i>	<i>2010 Gross Sales</i>	<i>20% Increase OR \$4,000 Minimum</i>
Troop	25	\$ 1,489	\$4,000		Pack	41	\$ 10,311	\$12,373
Troop	41	\$ 2,943	\$4,000		Pack	43	\$ 3,671	\$4,405
Troop	59	\$ 9,741	\$11,689		Pack	76	\$ 8,476	\$10,171
Troop	272	\$ 1,433	\$4,000		Pack	86	\$ 811	\$4,000
Troop	351	\$ 523	\$4,000		Pack	88	\$ 5,938	\$7,126
Pack	33	\$ 8,313	\$9,975		Pack	89	\$ 36,342	\$43,611
Pack	36	\$ 6,905	\$8,286		Pack	97	\$ 7,665	\$9,198
Pack	37	\$ 3,229	\$4,000		Pack	351	\$ 4,185	\$5,022

<b>Egyptian</b>								
<i>Unit</i>	<i>#</i>	<i>2010 Gross Sales</i>	<i>20% Increase OR \$4,000 Minimum</i>		<i>Unit</i>	<i>#</i>	<i>2010 Gross Sales</i>	<i>20% Increase OR \$4,000 Minimum</i>
Troop	7014	\$ 2,322	\$4,000		Pack	7018	\$ 6,163	\$7,396
Troop	7017	\$ 1,056	\$4,000		Pack	7019	\$ 3,863	\$4,636
Troop	7018	\$ 1,652	\$4,000		Pack	7021	\$ 13,284	\$15,941
Troop	7019	\$ 736	\$4,000		Pack	7023	\$ 3,198	\$4,000
Troop	7021	\$ 6,585	\$7,902		Pack	7028	\$ 8,544	\$10,253
Troop	7023	\$ 1,220	\$4,000		Pack	7030	\$ 7,491	\$8,989
Troop	7028	\$ 1,082	\$4,000		Pack	7042	\$ 5,663	\$6,796
Troop	7042	\$ 2,327	\$4,000		Pack	7048	\$ 10,517	\$12,620
Troop	7048	\$ 549	\$4,000		Pack	7077	\$ 24,995	\$29,994
Troop	7077	\$ 3,437	\$4,124		Pack	7085	\$ 5,089	\$6,106
Troop	7156	\$ 2,201	\$4,000		Pack	7140	\$ 3,822	\$4,586
Pack	7014	\$ 3,531.00	\$4,237		Pack	7156	\$ 5,956	\$7,147
Pack	7016	\$ 9,360	\$11,232		Post	7040	\$ 629	\$4,000
Pack	7017	\$ 2,737	\$4,000					

<b>Kaskaskia</b>								
<i>Unit</i>	<i>#</i>	<i>2010 Gross Sales</i>	<i>20% Increase OR \$4,000 Minimum</i>		<i>Unit</i>	<i>#</i>	<i>2010 Gross Sales</i>	<i>20% Increase OR \$4,000 Minimum</i>
Troop	7041	\$ 1,846	\$4,000		Pack	7044	\$ 24,476	\$29,371
Troop	7044	\$ 1,316	\$4,000		Pack	7045	\$ 602	\$4,000
Troop	7045	\$ 1,157	\$4,000		Pack	7047	\$ 8,381	\$10,057
Troop	7047	\$ 3,026	\$4,000		Pack	7058	\$ 5,709	\$6,851
Troop	7058	\$ 1,537	\$4,000		Pack	7060	\$ 4,278	\$5,133
Troop	7066	\$ 2,041	\$4,000		Pack	7088	\$ 1,308	\$4,000
Troop	7071	\$ 1,154	\$4,000		Pack	7112	\$ 19,594	\$23,513
Troop	7114	\$ 1,779	\$4,000		Pack	7115	\$ 1,530	\$4,000
Troop	7115	\$ 2,087	\$4,000		Pack	7128	\$ 4,216	\$5,059
Troop	7133	\$ 3,120	\$4,000		Pack	7251	\$ 7,191	\$8,629
Pack	7037	\$ 7,573	\$9,087		Crew	7851	\$ 2,994	\$4,000
Pack	7041	\$ 10,273.95	\$12,329					

Ozark Trailblazers							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum		Unit	#	2010 Gross Sales 2010 Gorss Sales
Troop	27	\$ 891	\$4,000		Pack	404	\$ 5,984 \$7,181
Troop	403	\$ 997	\$4,000		Pack	410	\$ 283 \$4,000
Troop	417	\$ 802	\$4,000		Pack	417	\$ 3,689 \$4,427
Troop	423	\$ 54	\$4,000		Pack	423	\$ 4,086 \$4,903
Troop	445	\$ 1,895	\$4,000		Pack	432	\$ 6,782 \$8,138
Troop	468	\$ 4,645	\$5,574		Pack	455	\$ 476 \$4,000
Troop	480	\$ 2,503	\$4,000		Pack	468	\$ 5,151 \$6,181
Troop	483	\$ 2,649	\$4,000		Pack	483	\$ 10,648 \$12,777
Troop	697	\$ 321	\$4,000		Pack	543	\$ 1,529 \$4,000
Troop	967	\$ 592	\$4,000		Pack	549	\$ 1,524 \$4,000
Troop	999	\$ 546	\$4,000		Pack	563	\$ 94 \$4,000
Pack	27	\$ 1,656	\$4,000		Pack	697	\$ 534 \$4,000
Pack	160	\$ 7,118	\$8,541		Crew	2406	\$ 139 \$4,000
Pack	247	\$ 6,350	\$7,620		Crew	2423	\$ 72 \$4,000
Pack	403	\$ 3,672	\$4,406		Post	9411	\$ 785 \$4,000

Shawnee							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum		Unit	#	2010 Gross Sales 20% Increase OR \$4,000 Minimum
Troop	4002	\$ 2,814	\$4,000		Pack	4015	\$ 6,129 \$7,355
Troop	4004	\$ 826	\$4,000		Pack	4016	\$ 6,258 \$7,510
Troop	4005	\$ 1,049	\$4,000		Pack	4017	\$ 5,643 \$6,772
Troop	4008	\$ 7,248	\$8,698		Pack	4018	\$ 1,457 \$4,000
Troop	4011	\$ 6,499	\$7,799		Pack	4019	\$ 1,279 \$4,000
Troop	4016	\$ 13,067	\$15,681		Pack	4020	\$ 17,975 \$21,570
Troop	4021	\$ 349	\$4,000		Pack	4021	\$ 7,264 \$8,716
Troop	4023	\$ 186	\$4,000		Pack	4023	\$ 2,183 \$4,000
Troop	4024	\$ 532	\$4,000		Pack	4051	\$ 7,682 \$9,218
Troop	4116	\$ 707	\$4,000		Pack	4055	\$ 4,744 \$5,693
Troop	4210	\$ 5,098	\$6,117		Pack	4112	\$ 12,067 \$14,480
Troop	4224	\$ 1,206	\$4,000		Pack	4128	\$ 3,626 \$4,351
Troop	4246	\$ 1,008	\$4,000		Pack	4201	\$ 3,408 \$4,090
Troop	4250	\$ 2,178	\$4,000		Pack	4202	\$ 10,445 \$12,534
Troop	4311	\$ 1,971	\$4,000		Pack	4203	\$ 1,665 \$4,000
Troop	4315	\$ 1,830	\$4,000		Pack	4204	\$ 1,121 \$4,000
Crew	4081	\$ 756	\$4,000		Pack	4212	\$ 14,433 \$17,320
Crew	4116	\$ 615	\$4,000		Pack	4245	\$ 3,197 \$4,000
Crew	4500	\$ 465	\$4,000		Pack	4246	\$ 3,246 \$4,000
Pack	4001	\$ 3,707	\$4,448		Pack	4250	\$ 9,612 \$11,534
Pack	4008	\$ 2,680	\$4,000		Pack	4312	\$ 13,546 \$16,255
Pack	4012	\$ 5,902	\$7,082		Pack	4315	\$ 1,369 \$4,000

Sioux							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum		Unit	#	2010 Gross Sales 20% Increase OR \$4,000 Minimum
Troop	4060	\$ 2,125	\$4,000		Pack	4067	\$ 3,442 \$4,130
Troop	4069	\$ 996	\$4,000		Pack	4069	\$ 4,002 \$4,802
Troop	4166	\$ 2,865	\$4,000		Pack	4072	\$ 2,947 \$4,000
Troop	4200	\$ 3,695	\$4,434		Pack	4078	\$ 828 \$4,000
Troop	4264	\$ 335	\$4,000		Pack	4200	\$ 11,996 \$14,395
Troop	4329	\$ 1,808	\$4,000		Pack	4329	\$ 5,996 \$7,195
Troop	4452	\$ 657	\$4,000		Pack	4370	\$ 1,331 \$4,000
Troop	4467	\$ 266	\$4,000		Pack	4438	\$ 772 \$4,000
Pack	4060	\$ 13,688	\$16,426		Pack	4467	\$ 530 \$4,000
Pack	4064	\$ 3,563	\$4,275		Crew	4166	\$ 108 \$4,000
Pack	4065	\$ 9,765	\$11,718				\$4,000

**2011 Bonus Commission Sales Objective**

Boone Trails							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	72	\$ 4,098	\$4,917	Pack	530	\$ 17,531	\$21,038
Troop	351	\$ 3,349	\$4,019	Pack	628	\$ 5,121	\$6,145
Troop	390	\$ 2,231	\$4,000	Pack	657	\$ 25,502	\$30,602
Troop	533	\$ 6,167	\$7,400	Pack	659	\$ 5,010	\$6,012
Troop	754	\$ 714	\$4,000	Pack	674	\$ 10,836	\$13,003
Troop	757	\$ 2,684	\$4,000	Pack	757	\$ 6,942	\$8,330
Troop	760	\$ 795	\$4,000	Pack	760	\$ 5,353	\$6,423
Troop	768	\$ 906	\$4,000	Pack	763	\$ 12,413	\$14,895
Troop	853	\$ 4,702	\$5,642	Pack	768	\$ 6,424	\$7,708
Troop	854	\$ 844	\$4,000	Pack	850	\$ 5,561	\$6,673
Troop	856	\$ 1,008	\$4,000	Pack	854	\$ 10,589	\$12,707
Troop	857	\$ 806	\$4,000	Pack	856	\$ 1,965	\$4,000
Troop	858	\$ 2,450	\$4,000	Pack	857	\$ 2,558	\$4,000
Troop	911	\$ 1,107	\$4,000	Pack	858	\$ 18,334	\$22,000
Troop	957	\$ 8,913	\$10,696	Pack	911	\$ 3,608	\$4,330
Troop	961	\$ 372	\$4,000	Pack	918	\$ 10,824	\$12,989
Troop	968	\$ 2,769	\$4,000	Pack	919	\$ 348	\$4,000
Troop	970	\$ 2,686	\$4,000	Pack	928	\$ 451	\$4,000
Troop	975	\$ 1,843	\$4,000	Pack	936	\$ 9,313	\$11,175
Troop	976	\$ 1,236	\$4,000	Pack	949	\$ 3,402	\$4,082
Troop	977	\$ 2,172	\$4,000	Pack	956	\$ 1,671	\$4,000
Troop	984	\$ 1,491	\$4,000	Pack	957	\$ 11,940	\$14,329
Troop	997	\$ 1,458	\$4,000	Pack	961	\$ 12,240	\$14,688
Pack	30	\$ 28,775	\$34,530	Pack	964	\$ 7,751	\$9,301
Pack	35	\$ 13,109	\$15,731	Pack	965	\$ 4,420	\$5,304
Pack	294	\$ 1,293	\$4,000	Pack	966	\$ 6,639	\$7,966
Pack	351	\$ 11,156	\$13,387	Pack	968	\$ 13,473	\$16,168
Pack	353	\$ 23,730	\$28,476	Pack	969	\$ 1,696	\$4,000
Pack	355	\$ 1,324	\$4,000	Pack	971	\$ 4,761	\$5,713
Pack	358	\$ 4,429	\$5,315	Pack	972	\$ 4,556	\$5,467
Pack	376	\$ 2,655	\$4,000	Pack	977	\$ 6,037	\$7,244
Pack	390	\$ 2,608	\$4,000	Pack	986	\$ 7,234	\$8,681
Pack	392	\$ 2,023	\$4,000	Pack	989	\$ 12,069	\$14,482
Pack	395	\$ 3,044	\$4,000	Crew	2905	\$ 211	\$4,000
Pack	397	\$ 3,482	\$4,178	Crew	2937	\$ 55	\$4,000
Pack	507	\$ 6,884	\$8,260				

Grand Towers							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	5	\$ 937	\$4,000	Pack	3038	\$ 508	\$4,000
Troop	26	\$ 3,719	\$4,463	Pack	3098	\$ 2,552	\$4,000
Troop	38	\$ 206	\$4,000	Pack	3147	\$ 3,480	\$4,000
Pack	3005	\$ 139	\$4,000				

### 2011 Bonus Commission Sales Objective

Gravois Trail							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	25	\$ 2,553	\$4,000	Pack	67	\$ 7,122	\$8,546
Troop	61	\$ 1,618	\$4,000	Pack	116	\$ 1,057	\$4,000
Troop	67	\$ 6,915	\$8,298	Pack	142	\$ 1,387	\$4,000
Troop	116	\$ 2,156	\$4,000	Pack	143	\$ 2,084	\$4,000
Troop	142	\$ 1,835	\$4,000	Pack	161	\$ 902	\$4,000
Troop	165	\$ 1,557	\$4,000	Pack	176	\$ 905	\$4,000
Troop	166	\$ 4,295	\$5,154	Pack	200	\$ 5,964	\$7,157
Troop	200	\$ 2,472	\$4,000	Pack	267	\$ 4,551	\$5,461
Troop	331	\$ 1,419	\$4,000	Pack	331	\$ 2,061	\$4,000
Troop	580	\$ 2,952	\$4,000	Pack	473	\$ 2,351	\$4,000
Troop	582	\$ 150	\$4,000	Pack	580	\$ 6,162	\$7,394
Troop	585	\$ 327	\$4,000	Pack	581	\$ 2,873	\$4,000
Troop	586	\$ 777	\$4,000	Pack	586	\$ 567	\$4,000
Troop	645	\$ 217	\$4,000	Pack	645	\$ 1,716	\$4,000
Troop	646	\$ 633	\$4,000	Pack	646	\$ 4,331	\$5,197
Troop	708	\$ 4,681	\$5,617	Pack	648	\$ 3,006	\$4,000
Troop	721	\$ 1,283	\$4,000	Pack	661	\$ 5,010	\$6,012
Troop	752	\$ 287	\$4,000	Pack	721	\$ 3,925	\$4,710
Troop	778	\$ 1,955	\$4,000	Pack	726	\$ 5,588	\$6,705
Troop	780	\$ 2,263	\$4,000	Pack	753	\$ 3,110	\$4,000
Troop	821	\$ 2,761	\$4,000	Pack	777	\$ 7,425	\$8,910
Troop	824	\$ 2,640	\$4,000	Pack	778	\$ 1,192	\$4,000
Pack	45	\$ 807	\$4,000	Pack	821	\$ 10,193	\$12,231
Pack	61	\$ 3,967	\$4,760	Pack	825	\$ 8,561	\$10,273
Pack	66	\$ 3,965	\$4,758	Pack	826	\$ 185	\$4,000
New Horizons							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	300	\$ 1,824	\$4,000	Pack	459	\$ 6,050	\$7,260
Troop	303	\$ 5,723	\$6,868	Pack	492	\$ 3,570	\$4,284
Troop	314	\$ 2,535	\$4,000	Pack	495	\$ 2,852	\$4,000
Troop	319	\$ 532	\$4,000	Pack	496	\$ 1,674	\$4,000
Troop	321	\$ 3,710	\$4,451	Pack	529	\$ 11,829	\$14,195
Troop	325	\$ 5,559	\$6,670	Pack	554	\$ 10,808	\$12,969
Troop	328	\$ 1,731	\$4,000	Pack	567	\$ 8,598	\$10,318
Troop	339	\$ 238	\$4,000	Pack	569	\$ 7,461	\$8,953
Troop	352	\$ 2,008	\$4,000	Pack	572	\$ 3,508	\$4,209
Troop	371	\$ 1,802	\$4,000	Pack	597	\$ 6,118	\$7,342
Troop	457	\$ 4,236	\$5,083	Pack	601	\$ 11,161	\$13,393
Troop	496	\$ 2,164	\$4,000	Pack	603	\$ 9,150	\$10,980
Troop	554	\$ 13,580	\$16,297	Pack	621	\$ 2,092	\$4,000
Troop	567	\$ 6,315	\$7,578	Pack	623	\$ 5,999	\$7,199
Troop	601	\$ 9,332	\$11,199	Pack	627	\$ 31,638	\$37,966
Troop	623	\$ 3,789	\$4,547	Pack	630	\$ 1,396	\$4,000
Troop	641	\$ 2,574	\$4,000	Pack	631	\$ 21,773	\$26,128

### 2011 Bonus Commission Sales Objective

New Horizons							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	685	\$ 2,569	\$4,000	Pack	677	\$ 18,339	\$22,006
Troop	787	\$ 945	\$4,000	Pack	684	\$ 5,236	\$6,283
Troop	803	\$ 794	\$4,000	Pack	685	\$ 2,779	\$4,000
Pack	300	\$ 11,156	\$13,388	Pack	750	\$ 5,778	\$6,933
Pack	303	\$ 4,780	\$5,735	Pack	751	\$ 10,139	\$12,167
Pack	304	\$ 6,996	\$8,395	Pack	764	\$ 2,442	\$4,000
Pack	305	\$ 6,002	\$7,202	Pack	782	\$ 18,213	\$21,855
Pack	310	\$ 5,643	\$6,771	Pack	786	\$ 5,310	\$6,372
Pack	314	\$ 13,035	\$15,642	Pack	787	\$ 2,816	\$4,000
Pack	316	\$ 9,154	\$10,985	Pack	792	\$ 7,979	\$9,575
Pack	319	\$ 5,544	\$6,653	Pack	803	\$ 8,487	\$10,184
Pack	321	\$ 14,268	\$17,121	Pack	804	\$ 7,815	\$9,378
Pack	323	\$ 4,101	\$4,921	Pack	805	\$ 2,803	\$4,000
Pack	325	\$ 9,675	\$11,610	Pack	809	\$ 4,878	\$5,853
Pack	328	\$ 2,400	\$4,000	Pack	855	\$ 10,525	\$12,630
Pack	336	\$ 1,336	\$4,000	Pack	859	\$ 9,686	\$11,623
Pack	352	\$ 7,773	\$9,327	Pack	883	\$ 7,618	\$9,141
Pack	360	\$ 19,839	\$23,806	Pack	888	\$ 12,971	\$15,565
Pack	361	\$ 9,191	\$11,030	Pack	982	\$ 14,132	\$16,958
Pack	371	\$ 6,975	\$8,370	Crew	2319	\$ 143	\$4,000
Pack	387	\$ 5,857	\$7,028	Crew	2357	\$ 353	\$4,000
Pack	456	\$ 11,444	\$13,733	Ship	5496	539	4000

North Star							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	186	\$ 1,925	\$4,000	Pack	608	\$ 190	\$4,000
Troop	235	\$ 1,454	\$4,000	Pack	615	\$ 10,187	\$4,000
Troop	271	\$ 2,769	\$4,000	Pack	686	\$ 1,028	\$4,000
Troop	374	\$ 482	\$4,000	Pack	701	\$ 925	\$4,000
Troop	551	\$ 821	\$4,000	Pack	705	\$ 764	\$4,000
Troop	608	\$ 325	\$4,000	Pack	706	\$ 3,304	\$4,000
Troop	613	\$ 89	\$4,000	Pack	711	\$ 571	\$4,000
Troop	615	\$ 324	\$4,000	Pack	716	\$ 474	\$4,000
Troop	686	\$ 1,406	\$4,000	Pack	732	\$ 2,014	\$4,000
Troop	713	\$ 334	\$4,000	Pack	739	\$ 4,433	\$4,000
Troop	739	\$ 950	\$4,000	Pack	749	\$ 1,449	\$4,000
Troop	749	\$ 1,904	\$4,000	Pack	797	\$ 9,016	\$4,000
Troop	921	\$ 1,825	\$4,000	Pack	829	\$ 2,758	\$4,000
Troop	940	\$ 2,475	\$4,000	Pack	844	\$ 1,258	\$4,000
Troop	942	\$ 7,318	\$8,781	Pack	884	\$ 2,457	\$4,000
Troop	950	\$ 870	\$4,000	Pack	921	\$ 4,160	\$4,000
Pack	71	\$ 3,529	\$4,235	Pack	939	\$ 3,237	\$4,000
Pack	152	\$ 771	\$4,000	Pack	940	\$ 3,991	\$4,000
Pack	186	\$ 3,618	\$4,342	Pack	942	\$ 5,713	\$4,000
Pack	233	\$ 354	\$4,000	Pack	945	\$ 4,703	\$4,000
Pack	271	\$ 3,931	\$4,717	Pack	950	\$ 1,597	\$4,000
Pack	551	\$ 2,934	\$4,000				

### 2011 Bonus Commission Sales Objective

Osage							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	329	\$ 986	\$4,000	Pack	443	\$ 1,986	\$4,000
Troop	363	\$ 1,593	\$4,000	Pack	444	\$ 2,521	\$4,000
Troop	431	\$ 542	\$4,000	Pack	449	\$ 2,790	\$4,000
Troop	442	\$ 787	\$4,000	Pack	452	\$ 6,932	\$4,000
Troop	449	\$ 409	\$4,000	Pack	464	\$ 233	\$4,000
Troop	462	\$ 1,406	\$4,000	Pack	508	\$ 1,792	\$4,000
Troop	463	\$ 1,099	\$4,000	Pack	811	\$ 2,417	\$4,000
Pack	363	\$ 3,857	\$4,628	Pack	923	\$ 2,309	\$4,000
Pack	435	\$ 1,784	\$4,000	Crew	2439	\$ 306	\$4,000
Pack	439	\$ 3,840	\$4,607	Crew	2443	\$ 250	\$4,000
Pack	442	\$ 2,391	\$4,000				

Pathfinder							
Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	11	\$ 3,783	\$4,000	Pack	344	\$ 8,769	\$10,522
Troop	48	\$ 2,186	\$4,000	Pack	348	\$ 281	\$4,000
Troop	49	\$ 333	\$4,000	Pack	362	\$ 8,483	\$10,179
Troop	284	\$ 912	\$4,000	Pack	365	\$ 8,687	\$4,000
Troop	285	\$ 222	\$4,000	Pack	369	\$ 2,972	\$4,000
Troop	288	\$ 1,242	\$4,000	Pack	400	\$ 2,595	\$4,000
Troop	362	\$ 2,172	\$4,000	Pack	489	\$ 1,580	\$4,000
Troop	525	\$ 1,773	\$4,000	Pack	516	\$ 2,731	\$4,000
Troop	643	\$ 132	\$4,000	Pack	526	\$ 607	\$4,000
Troop	765	\$ 774	\$4,000	Pack	575	\$ 4,339	\$5,207
Troop	766	\$ 1,456	\$4,000	Pack	591	\$ 4,564	\$5,476
Troop	769	\$ 3,084	\$4,000	Pack	595	\$ 3,900	\$4,680
Troop	954	\$ 381	\$4,000	Pack	643	\$ 2,394	\$4,000
Pack	55	\$ 3,263	\$4,000	Pack	769	\$ 4,116	\$4,939
Pack	102	\$ 1,771	\$4,000	Pack	823	\$ 562	\$4,000
Pack	285	\$ 925	\$4,000	Crew	2348	\$ 119	\$4,000
Pack	342	\$ 1,175	\$4,000				

### 2011 Bonus Commission Sales Objective

#### River Trails

Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	372	\$ 498	\$4,000	Pack	425	\$ 10,098	\$12,117
Troop	402	\$ 171	\$4,000	Pack	426	\$ 3,833	\$4,599
Troop	405	\$ 911	\$4,000	Pack	450	\$ 3,959	\$4,751
Troop	406	\$ 3,460	\$4,152	Pack	451	\$ 5,065	\$6,078
Troop	413	\$ 1,175	\$4,000	Pack	458	\$ 10,700	\$12,840
Troop	416	\$ 616	\$4,000	Pack	460	\$ 7,202	\$8,642
Troop	419	\$ 629	\$4,000	Pack	461	\$ 2,199	\$4,000
Troop	421	\$ 317	\$4,000	Pack	467	\$ 3,106	\$4,000
Troop	426	\$ 1,920	\$4,000	Pack	469	\$ 10,543	\$12,651
Troop	467	\$ 500	\$4,000	Pack	474	\$ 1,385	\$4,000
Troop	501	\$ 73	\$4,000	Pack	478	\$ 944	\$4,000
Troop	535	\$ 198	\$4,000	Pack	484	\$ 2,669	\$4,000
Troop	547	\$ 1,198	\$4,000	Pack	535	\$ 1,069	\$4,000
Troop	553	\$ 975	\$4,000	Pack	546	\$ 2,365	\$4,000
Troop	557	\$ 3,383	\$4,060	Pack	547	\$ 1,675	\$4,000
Troop	561	\$ 771	\$4,000	Pack	552	\$ 5,158	\$6,189
Troop	890	\$ 310	\$4,000	Pack	553	\$ 3,195	\$4,000
Troop	891	\$ 2,324	\$4,000	Pack	555	\$ 3,660	\$4,392
Troop	894	\$ 818	\$4,000	Pack	557	\$ 8,013	\$9,615
Pack	401	\$ 5,255	\$6,306	Pack	559	\$ 1,715	\$4,000
Pack	405	\$ 3,452	\$4,142	Pack	561	\$ 1,025	\$4,000
Pack	406	\$ 7,672	\$9,206	Pack	891	\$ 4,898	\$5,877
Pack	407	\$ 402	\$4,000	Pack	892	\$ 1,711	\$4,000
Pack	413	\$ 8,848	\$10,617	Pack	992	\$ 1,463	\$4,000
Pack	416	\$ 5,512	\$6,614	Crew	2372	\$ 237	\$4,000
Pack	419	\$ 2,877	\$4,000				

#### Thunderbird

Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum	Unit	#	2010 Gross Sales	20% Increase OR \$4,000 Minimum
Troop	16	\$ 422	\$4,000	Pack	4	\$ 11,119	\$13,343
Troop	20	\$ 1,597	\$4,000	Pack	6	\$ 1,853	\$4,000
Troop	34	\$ 3,324	\$4,000	Pack	20	\$ 2,117	\$4,000
Troop	110	\$ 1,315	\$4,000	Pack	34	\$ 3,375	\$4,050
Troop	115	\$ 86	\$4,000	Pack	62	\$ 2,253	\$4,000
Troop	175	\$ 690	\$4,000	Pack	110	\$ 5,855	\$7,026
Troop	180	\$ 317	\$4,000	Pack	181	\$ 2,568	\$4,000
Troop	181	\$ 2,554	\$4,000	Pack	214	\$ 14,028	\$16,834