

Bonus Popcorn Commission Achievement

Your unit may qualify for an additional 2% in bonus commission when you do the following:

1) Attend a council popcorn kickoff.

- Farmington Missouri Popcorn Training – August 22, 2011
- Cape Girardeau Missouri Popcorn Training – August 23, 2011
- Southern Illinois Popcorn Training – August 24, 2011
- Beaumont Scout Reservation Popcorn Training – August 27, 2011
- O’Fallon Popcorn Training – August 29, 2011
- South County Popcorn Training – August 30, 2011
- North County Popcorn Training – August 31, 2011

2) Place your popcorn, prize order and other forms on time.

- Unit Commitment Form – August 5, 2011
- Commission Selection Form – August 31, 2011
- Order Popcorn Online – October 28, 2011
- Order Prize Online – October 28, 2011
- Bonus Popcorn Commission Achievement Form – November 4, 2011

3) Hold a unit kickoff in your unit prior to the start of the sale.

Unit kickoff held on: _____.

4) Increase your unit’s gross sale by 20 % over 2010.

2010 Gross Sale: _____

2011 Gross Sale: _____

5) Have a minimum gross sale of \$4,000.

* Units that did not sell in 2010 may qualify based solely on their 2011 sale.

If you have met all of the above criteria, you qualify for an additional 2% bonus commission.

Your unit’s bonus commission will be applied to your invoice reducing the amount due to the council after the sale.

(circle one)

·Pack ·Troop ·Crew ·Post No. _____ District Name _____

Unit Popcorn Chairman _____ Phone (____) _____

Address _____

City, State, Zip Code _____